

Consultant

Who are we?

CRS Ltd are one of the UK's leading financial services recruitment companies. From our offices in Cheadle, Cheshire and London we provide national coverage to our group of major blue chip financial institutions and international banks.

Established in 2001, we focus on recruitment in Banking, Cashflow Lending, Contract Hire & Leasing, Payments, Transaction Banking and Fintech although we cover a number of other key areas.

A small team with big ambitions, we are committed to growing our business and developing the skills of the people in it.

We are extremely proud of what we have achieved in the last 15 years and have clear and ambitious plans for the next 15.

How can you help?

Our team is growing, so we require a recruitment consultant to assist us in the delivery of our business plan. This will involve the following:

1. Achievement of financial objectives through delivery against income targets along with behavioural bench-marking in key non-financial areas of competence.
2. Manage your part of the client relationships by maintaining a dialogue both face to face and via the telephone.
3. Take detailed job briefs from clients and deliver the best results through effective search and selection methods in line with the CRS standard.
4. Manage the candidate relationships from start to finish to ensure an excellent service experience whatever the eventual outcome.
5. Act as an effective conduit between these two parties, influencing and negotiating as required.
6. You will work beyond 'just your desk' and gain an holistic knowledge of all areas of our business to better deliver results internally and externally.

You will have...

Qualifications:

Degree levels entrants preferred with any relevant industry qualifications an advantage, minimum qualifications to include; 5 GCSE's Grades A-C, and 3 A-levels Grades A-D although each case is considered on its merits.

Knowledge:

An understanding of the recruitment process with at least 6 months recruitment experience in their (relevant) chosen sector, along with knowledge of related industries and a wider knowledge of the financial, economic and political markets that influence the field in which we operate. Candidates who have work experience of the sector for which they will recruit would also have an advantage.

You will be...

Able to demonstrate clear competence in the following areas: Communication / Customer service / Planning / Self-motivation / Team-work / Influencing skills. Knowledge of IT packages MS Word/email is desirable, although not essential.

We will reward you with...

- A salary IRO £30k (depending upon experience)
- Private healthcare insurance
- 25 days holiday (rising in line with service)
- Lucrative bonus scheme
- We will look to support your continued personal and professional development

Job Description



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	Essential	Desirable
Qualifications	5 GCSEs (A-C) 3 A-Levels (A-D)	Degree qualification (2:2) REC Recruitment qualification Industry qualification (ACIB)
Knowledge	Recruitment process Relevant sector information Specific client information	Wider financial markets
Skills / Competencies	Communication Self-motivation Building relationships Team-work Delivering results Influencing skills Customer service Planning	Database usage
Experience	Minimum 6 months recruitment experience	Previous work in sector for which they will recruit
Personal Attributes	Confident Personable Tenacious Desire to learn	Same